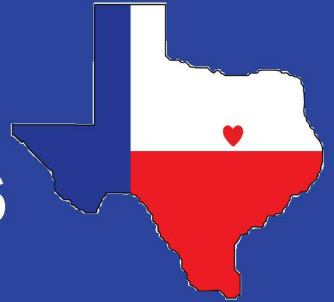




Heart of Texas Goodwill Industries



Helping Create a Better Community



*ANNUAL REPORT
2010*

MISSION

Our mission is to actively pursue the full participation in society of people with disabilities and disadvantages by expanding their opportunities and capabilities through our employment and training programs.



TERRITORY

Heart of Texas Goodwill Industries and Goodwill Contract Services provide services to 20 counties in Central Texas and the Brazos Valley. Retail stores are available in Waco, Temple, Killeen, Harker Heights, Copperas Cove, Bryan, and College Station. Goodwill Learning Centers offer free services to the public in Waco, Temple, and Killeen

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Services at a Glance

Workshop Services



Goodwill operates a corporate headquarters building in Waco and a secondary business office in Harker Heights. These facilities contain a production workshop used to provide job skills training. Services offered in these facilities include School to Work Transition Programs, Return to Work Programs, Work Adjustment Training, and Volunteer Service Opportunities. Clients in these programs are primarily referred by local school districts, workman's compensation companies, the Texas Workforce Commission, or the Texas Department of Assistive and Rehabilitative Services.

Learning Center Services



Heart of Texas Goodwill Industries also operates three Learning Centers, located in Temple, Killeen, and Waco. Goodwill Learning Centers provide one on one assistance to participants, as well as classroom instruction, in the areas of job search, job placement, resume writing, and interview skills techniques. Classes are offered to help participants upgrade their skills in typing and using a computer or specific computer software. All services are free of charge and open to the public. In select centers, classes are also available in Parenting and Anger Management as well as self paced guidance in ESL and GED. Additional services and partnerships are continually developed in each region depending on the expressed needs of the community.

Financial Report

The Community Gave to Goodwill:	2010	2009
Retail Sales	\$4,057,831	\$3,719,632
Donated Goods	\$5,518,014	\$5,473,589
Contract Services, Salvage, and Other Programs	\$1,293,283	\$1,027,549
Employment and Training Services	\$425,602	\$157,338
Direct Public Support (Cash Donations)	\$11,640	\$27,025
Investments	\$107,398	\$111,043
Other	\$17,659	\$14,661
Total Revenue	\$11,431,427	\$10,530,837

Goodwill Gave to the Community:

Salaries, Wages, Taxes, & Benefits	\$7,292,533	\$6,443,892
Management and General Expenses	\$2,203,727	\$2,202,614
Total Expense	\$9,496,260	\$8,646,506

Combined Statements of Financial Position:

Assets

Cash and Cash Equivalents	\$7,129,838	\$5,304,206
Accounts Receivable	\$97,019	\$77,597
Inventories	\$891,537	\$892,894
Prepaid Expenses	\$162,091	\$102,357
Land, Buildings, and Equipment (Net)	\$14,187,278	\$14,310,873
Total Assets	\$23,180,486	\$21,218,789

Liabilities

Current Liabilities	\$769,157	\$679,061
Deferred Compensation	\$669,476	\$486,817
Long Term Debt	\$8,370,332	\$8,616,857

Fund Balance: \$13,371,521

Total Liabilities and Fund Balance: \$23,180,486

People Served at Goodwill

All Programs (Unduplicated)



Employment Programs.....	727
(Paid by Goodwill)	
Employment Programs.....	39
(Paid by a 3rd Party)	
Learning Center Services.....	1,335
Tax Preparation Assistance.....	1,368
Volunteer Programs.....	98
Total People Served.....	3,567

Computer Training Services.....	924
Computer Classes.....	1,903
Employment Services.....	3,651

Learning Center Services

Number of Classes Offered



Parenting.....	48
Basic Computers.....	265
Anger Management.....	8
GED.....	153
ESL.....	111
Resume and Interviewing.....	2
Financial Education.....	5



Store Locations

Bryan:

2600 South Texas Avenue

College Station:

2704 Texas Avenue South

Copperas Cove:

2421 E. Highway 190

Harker Heights:

125 E. Kathy Street

Killeen:

4004 E. Stan Schlueter Loop

2421 S. W.S. Young Drive

Temple:

4108 S. 31st Street

11 N. 4th Street

Waco:

916 East Waco Drive

928 North Valley Mills Drive

1508 Hewitt Drive

2429 LaSalle Avenue

1700 South New Road

3332 Franklin Avenue

